

**Subject:** Invitation: GSA FAS Region 9 Meet & Greet - Alliant 2 Industry Partners @ Wed Feb 13, 2019 5:30pm - 7pm (EST) (tom.howder@gsa.gov)  
**Date:** Sat, 09 Feb 2019 02:51:01 +0000  
**From:** Diana Fiesco - 9Q1B <diana.fiesco@gsa.gov>  
**To:** tom.howder@gsa.gov, (b) (6) @bah.com, (b) (6) dsainc.com, jewell.anderson@gsa.gov, (b) (6) aecom.com, anjanette.alvarado@gsa.gov, (b) (6) serco-na.com, jeffry.sparksworthy@gsa.gov, (b) (6) @us.ibm.com, robert.sheehan@gsa.gov, karina.levitas@gsa.gov, chris.hamm@gsa.gov, paul.bowen@gsa.gov, (b) (6) @agile-defense.com, tiffany.worthington@gsa.gov, (b) (6) @gdit.com, (b) (6) us.ibm.com, r(b) (6) martronix.com, (b) (6) unisys.com, (b) (6) ctionet.com, joshua.blickman@gsa.gov, joel.fada@gsa.gov, (b) (6) @nttdatafed.com, (b) (6) agile-defense.com, (b) (6) @parsons.com, (b) (6) @hii-tds.com, dhao@3g-solutions.com, les.yamagata@gsa.gov, jason.schmitt@gsa.gov, (b) (6) caci.com, john.cavadias@gsa.gov, renee.hicks@gsa.gov, t(b) (6) martronix.com, (b) (6) erco-na.com, casey.kelley@gsa.gov, (b) (6) bah.com, (b) (6) hii-tds.com, alberto.gomez@gsa.gov, (b) (6) sevatec.com, bj.eldien@gsa.gov, (b) (6) serco-na.com  
**Message-ID:** <0000000000005cf85805816d2558@google.com>  
**MD5:** 58c6195979837559c858173a4a0a3aaa  
**Attachments:** invite.ics

[more details »](#)

## GSA FAS Region 9 Meet & Greet - Alliant 2 Industry Partners

Thank you for sending your information, we look forward to seeing you on February 13.

**The location of this event is:**  
**Edward J. Schwartz Federal Building**

**880 Front St (FOB),  
Cabrillo Conference Room 2224 located on the 2nd Floor**

Local Personnel: Should have their PIV badge and building identification cards. They can use those building cards to enter the building on the right hand side without going through security.

**Non-Local Personnel:** Be prepared to come a few minutes prior to be screened by security. Prior to coming to the building, have your picture identification (driver's license, PIV badge or passport) prepared to show the security guards and you will proceed through the metal detectors.

Once inside the building, you will be escorted into to the elevators across from the entrance of the building. On the second floor, you will see a small shoppe. Walk towards it and make a left. After you round the corner, you will see the room number 2224.

|                 |   |
|-----------------|---|
| <i>When</i>     | Wed Feb 13, 2019 5:30pm – 7pm Eastern Time - New York   |
| <i>Where</i>    | 880 Front St, San Diego, CA 92101, USA ( <a href="#">map</a> )  |
| <i>Calendar</i> | tom.howder@gsa.gov  |
| <i>Who</i>      | <div>AMDOX diana.fiesco@gsa.gov - organizer</div> <div>AMDOX hilsman (b) (6)</div> <div>AMDOX bah.com</div> <div>AMDOX (b) (6) sainc.com</div> <div>AMDOX jewell.anderson@gsa.gov</div> <div>AMDOX (b) (6) aecom.com</div> <div>AMDOX anjanette.alvarado@gsa.gov</div> <div>AMDOX (b) (6) erco-na.com</div> |

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|-------|-----------------------------|
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Going (tom.howder@gsa.gov)? [Yes](#) - [Maybe](#) - [No](#) [more options »](#)

Invitation from [Google Calendar](#)

You are receiving this email at the account tom.howder@gsa.gov because you are subscribed for invitations on calendar tom.howder@gsa.gov.

To stop receiving these emails, please log in to <https://www.google.com/calendar/> and change your notification settings for this calendar.

Forwarding this invitation could allow any recipient to modify your RSVP response. [Learn More](#).

**Subject:** Re: PSC Vision Interview  
**Date:** Fri, 16 Jun 2017 15:40:04 -0400  
**From:** Tom Howder - QF <tom.howder@gsa.gov>  
**To:** (b) (6) <[REDACTED]@wolfdenassociates.com>  
**Cc:** "Victoria Walters (QF)" <victoria.walters@gsa.gov>, "Christopher Bennethum (Q0A)" <christopher.bennethum@gsa.gov>, Kathleen Sober <ksober@e3federal.com>, Terry (b) (6) <[REDACTED]@karsun-llc.com>, (b) (6) <[REDACTED]@e3federal.com>, (b) (6) <[REDACTED]@ibm.com>  
**Message-ID:** <CACyhsNZ2K3=26u=bgUjBts1bQnDTaU8gA40A+kXHY1-4Y6w-mQ@mail.gmail.com>  
**MD5:** 83100271d4686bb1854b077c0060ce5d

(b) (6)

Confirmed. We look forward to seeing everyone next week.

Regards,  
To.

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[tom.howder@gsa.gov](mailto:tom.howder@gsa.gov)  
Assistant Commissioner  
GSA/FAS/QF  
1800 F. St., NW  
Washington, DC 20405  
(703) 605-2582

On Fri, Jun 16, 2017 at 3:37 PM, (b) (6) <[REDACTED]@wolfdenassociates.com> wrote:

Tom and Chris,

I'm confirming our PSC Vision Acquisition Outlook interview for next Wednesday June 21st at 11:00 at GSA. We're looking forward to a lively discussion! I've attached the questionnaire, and as in the past, we'll try and hit the areas most pertinent to AAS. We always appreciate the time you spend with us in these interviews.

NAME: Tom Howder  
TITLE: Deputy Assistant Commissioner, Office of Assisted Acquisition Services, Federal Acquisition Service [FAS], United States General Services Administration [GSA]  
DATE/TIME: Wednesday, June 21st @ 11:00AM  
VISION TEAM: Acquisition Trends  
INTV. CODE: GSA1023  
ADDRESS: 1800 F Street, NW, Washington, DC 20405-0001  
POC: Victoria Walters, 703-605-5643, [victoria.walters@gsa.gov](mailto:victoria.walters@gsa.gov) <mailto:[victoria.walters@gsa.gov](mailto:victoria.walters@gsa.gov)>  
COMMENTS: Victoria will escort attendees from Guards Desk - please contact her on (571) 643-6880 upon arrival.

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NAME: Chris Bennethum

TITLE: Chief of Staff, Federal Acquisition Service at US General Services Administration

INTV. CODE: GSA1024

Regards,

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Wolf Den Associates, LLC

(b) (6)

[www.wolfdenassociates.com](http://www.wolfdenassociates.com)

**Subject:** Fwd: Vendor Stats WE 02.22.19  
**Date:** Fri, 1 Mar 2019 09:39:31 -0500  
**From:** Robert Noonan - QS <[robert.noonan@gsa.gov](mailto:robert.noonan@gsa.gov)>  
**To:** Jeff Lau - 2Q1 <[jeffrey.lau@gsa.gov](mailto:jeffrey.lau@gsa.gov)>, Dena McLaughlin - 3Q <[dena.mclaughlin@gsa.gov](mailto:dena.mclaughlin@gsa.gov)>, Mary Ruwwe - 6Q <[mary.ruwwe@gsa.gov](mailto:mary.ruwwe@gsa.gov)>, George Prochaska - 7Q <[george.prochaska@gsa.gov](mailto:george.prochaska@gsa.gov)>, Erville Koehler - 4Q <[erville.koehler@gsa.gov](mailto:erville.koehler@gsa.gov)>, Alan Thomas - Q <[alan.thomas@gsa.gov](mailto:alan.thomas@gsa.gov)>  
**Cc:** QS Directors <[QSDirectors@gsa.gov](mailto:QSDirectors@gsa.gov)>, Christopher Popp - QSAC <[christopher.popp@gsa.gov](mailto:christopher.popp@gsa.gov)>, (b) (6) <[\(b\)\(6\)@us.ibm.com](mailto:(b)(6)@us.ibm.com)>, Mark Lee - M1V1A <[mark.lee@gsa.gov](mailto:mark.lee@gsa.gov)>, Tom Howder - QF <[tom.howder@gsa.gov](mailto:tom.howder@gsa.gov)>  
**Message-ID:** <CAPM8YLYpCNaLuJA5bk0k8OjMFV8v8u7x8zw5Mv+F3\_QVP3iQzw@mail.gmail.com>  
**MD5:** c7dc29008cccd06380e61c9fc8a797c4  
**Attachments:** Vendor Stats Monthly View thru 2.22.19.xlsx ; Vendor Compliance Graphs 2.22.19.pptx

Good morning All,

Really nice up-tick in performance over the past several weeks. Truly impressive and rapidly approaching the best in the private sector! I don't normally do this, but given the significance of what is rapidly becoming a trend, I've copied Alan on this email. I'm sure well have a backward blip or two along the way, but definitely headed in the right direction.

As we approach mid-year, Keith and I have discussed the possibility of conducting another 'round-robin' of on-site training sessions with your staffs. The purpose would be introductory training for new staff, refresher training for others and an over-all orientation to new features. Please let us know your thoughts.

Not there yet, but I'm incredibly proud of your accomplishments and please pass on my thanks to your staffs for a job well done. Bob

----- Forwarded message -----

**From:** (b) (6) <[\(b\)\(6\)@us.ibm.com](mailto:(b)(6)@us.ibm.com)>  
**Date:** Thu, Feb 28, 2019 at 10:27 PM  
**Subject:** Vendor Stats WE 02.22.19  
**To:** Robert Noonan - QD <[robert.noonan@gsa.gov](mailto:robert.noonan@gsa.gov)>, Keith Rineaman - QSBBB (Google Drive) <[keith.rineaman@gsa.gov](mailto:keith.rineaman@gsa.gov)>, Janet Cordes - QSDG (via Google Docs) <[janet.cordes@gsa.gov](mailto:janet.cordes@gsa.gov)>, Mark Dunkum <[mark.dunkum@gsa.gov](mailto:mark.dunkum@gsa.gov)>, Beth Folz <[beth.folz@gsa.gov](mailto:beth.folz@gsa.gov)>, Rob Cassella <[robert.cassella@gsa.gov](mailto:robert.cassella@gsa.gov)>, Gee Jeon <[gee.jeon@gsa.gov](mailto:gee.jeon@gsa.gov)>, Justin Corsetti <[justin.corsetti@gsa.gov](mailto:justin.corsetti@gsa.gov)>, Christopher Popp - QSAC <[christopher.popp@gsa.gov](mailto:christopher.popp@gsa.gov)>  
**Cc:** (b) (6) <[\(b\)\(6\)@us.ibm.com](mailto:(b)(6)@us.ibm.com)>, (b) (6) <[\(b\)\(6\)@us.ibm.com](mailto:(b)(6)@us.ibm.com)>, (b) (6) <[\(b\)\(6\)@us.ibm.com](mailto:(b)(6)@us.ibm.com)>, (b) (6) <[\(b\)\(6\)@us.ibm.com](mailto:(b)(6)@us.ibm.com)>, Scott Lewis - QSBB-C <[scott.lewis@gsa.gov](mailto:scott.lewis@gsa.gov)>

All -

Attached are the vendor stats for the week ending 2/22/19.

A few things to note for this week.

- The percentage shipped for both overall was flat this week at 89% but the top 55 was up another 1% this week to 92%
- Vendors with significant improvement this week: MSC up 11% (after a 14% increase last week); Complete Packaging up 6%; Master Lock up 6% (after a 10% decline last week); Atlantic Diving up 4% (after an 8% decline last week)
- Vendors with significant decline this week: Blind Industries and Services of Maryland down 10% (after a 5% decline last week); Connecticut Container down 8%; Supplies Now down 6%

Slide 2 notes research that several meetings have been scheduled with lagging vendors.

Please let me know if you have any questions or concerns.

Thanks,

(b) (6)

|   | Lead Region | EFV Indicator | Sum of PO Lines Sent | Sum of Fully Cancelled | Sum of Vendor Ack | Sum of Shipped | Sum of Shipments with Tracking Number | Sum of Shipments with Carrier Name | Sum of Cust Receipt Ack | % of PO Lines with Shipments (12.25 to 1.24 thru 2.22) | % of PO Lines with Shipments (12.18 to 1.17 thru 2.15) |
|---|-------------|---------------|----------------------|------------------------|-------------------|----------------|---------------------------------------|------------------------------------|-------------------------|--|--|
| OFFICE DEPOT INC.                           | Central     | E, F          | 40200                | 137                    | 4624              | 39729          | 4304                                  | 39                                 | 4                       | 99%  | 99%  |
| ARIZONA INDUSTRIES FOR THE BLIND            | Central     | E             | 1400                 | 8                      | 588               | 1331           | 567                                   | 567                                | 0                       | 96%  | 95%  |
| J & L AMERICA, INC.                         | Central     | E             | 795                  | 30                     | 595               | 752            | 863                                   | 863                                | 30                      | 98%  | 98%  |
| BLIND INDUSTRIES AND SERVICES OF MARYLAND   | Central     | E             | 208                  | 4                      | 0                 | 140            | 10                                    | 0                                  | 0                       | 69%  | 79%  |
| OSC SOLUTIONS, INC.                         | Central     | E             | 511                  | 8                      | 294               | 368            | 152                                   | 152                                | 0                       | 73%  | 71%  |
| L C INDUSTRIES INC.                         | 2           | E             | 29718                | 12                     | 28641             | 26532          | 25901                                 | 25901                              | 11107                   | 89%  | 89%  |
| NATIONAL INDUSTRIES FOR THE BLIND           | 2           | E, V          | 15791                | 75                     | 15743             | 13884          | 14039                                 | 14039                              | 5768                    | 88%  | 90%  |
| FEDERAL PRISON INDUSTRIES INC               | 2           | E             | 4834                 | 74                     | 4804              | 4140           | 0                                     | 0                                  | 1081                    | 87%  | 87%  |
| DOCUMENT IMAGING DIMENSIONS INC.            | 2           | E             | 3768                 | 34                     | 3766              | 3657           | 3661                                  | 3661                               | 1166                    | 98%  | 98%  |
| PACIFIC INK, INC.                           | 2           | E             | 4501                 | 2                      | 4241              | 3992           | 4078                                  | 4078                               | 1148                    | 89%  | 90%  |
| ACCESS PRODUCTS, INC.                       | 2           | E             | 2314                 | 26                     | 2313              | 2136           | 2131                                  | 298                                | 1199                    | 93%  | 96%  |
| JL DARLING, LLC                             | 2           | E             | 1697                 | 47                     | 1671              | 1596           | 1596                                  | 1596                               | 961                     | 97%  | 96%  |
| MONO MACHINES LLC                           | 2           | E             | 1413                 | 16                     | 1363              | 1321           | 1350                                  | 1348                               | 552                     | 95%  | 95%  |
| CONNECTICUT CONTAINER CORP.                 | 2           | E             | 982                  | 10                     | 982               | 741            | 741                                   | 741                                | 293                     | 76%  | 84%  |
| COMPLETE PACKAGING & SHIPPING SUPPLIES INC. | 2           | E             | 1156                 | 14                     | 1155              | 1057           | 1292                                  | 1282                               | 373                     | 93%  | 87%  |
| MBA OFFICE SUPPLY INC.                      | 2           | E             | 881                  | 17                     | 876               | 834            | 834                                   | 834                                | 425                     | 97%  | 97%  |
| SUPPLIES NOW, INC.                          | 2           | E, V          | 806                  | 2                      | 806               | 646            | 663                                   | 663                                | 337                     | 80%  | 86%  |
| CAPRICE ELECTRONICS, INC.                   | 2           | E             | 472                  | 20                     | 471               | 306            | 306                                   | 306                                | 93                      | 68%  | 68%  |
| TAPEOUTH INC                                | 2           | E             | 576                  | 1                      | 576               | 562            | 562                                   | 0                                  | 9                       | 98%  | 99%  |
| WEBER COMPUTER SUPPLY COMPANY               | 2           | E             | 438                  | 17                     | 428               | 368            | 368                                   | 368                                | 164                     | 87%  | 87%  |
| LIGHTHOUSE FOR THE BLIND, INCORPORATED, THE | 3           | E             | 4119                 | 55                     | 3642              | 2436           | 1917                                  | 1917                               | 1008                    | 60%  | 61%  |
| SOLVIX SOLUTIONS LLC                        | 3           | V             | 558                  | 4                      | 558               | 544            | 557                                   | 557                                | 396                     | 98%  | 98%  |
| METRO OFFICE SOLUTIONS, INC.                | 3           | V             | 804                  | 18                     | 621               | 621            | 621                                   | 621                                | 245                     | 79%  | 77%  |
| EASTERN CAROLINA VOCATIONAL CENTER, INC.    | 3           | E             | 679                  | 2                      | 323               | 679            | 324                                   | 326                                | 213                     | 100%   | 100%   |
| MIDWEST ENTERPRISES FOR BLIND INC           | 3           | F, V          | 504                  | 28                     | 488               | 472            | 472                                   | 408                                | 318                     | 99%  | 99%  |
| TRINITY FURNITURE INC                       | 3           | V             | 257                  | 8                      | 251               | 150            | 153                                   | 153                                | 39                      | 60%  | 62%  |
|   | Lead Region | EFV Indicator | Sum of PO Lines Sent | Sum of Fully Cancelled | Sum of Vendor Ack | Sum of Shipped | Sum of Shipments with Tracking Number | Sum of Shipments with Carrier Name | Sum of Cust Receipt Ack | % of PO Lines with Shipments (12.25 to 1.24 thru 2.22) | % of PO Lines with Shipments (12.18 to 1.17 thru 2.15) |
| MSC INDUSTRIAL DIRECT CO., INC.             | 6           | E             | 16510                | 365                    | 6991              | 14990          | 6467                                  | 6467                               | 145                     | 93%  | 82%  |
| WRIGHT TOOL COMPANY                         | 6           | E             | 21269                | 136                    | 21247             | 18932          | 18872                                 | 18890                              | 10534                   | 86%  | 86%  |
| KIPPER TOOL COMPANY                         | 6           | E             | 8408                 | 106                    | 8015              | 7266           | 7268                                  | 3929                               | 7268                    | 83%  | 85%  |
| IDSC HOLDINGS LLC                           | 6           | E             | 6305                 | 31                     | 6292              | 5224           | 1876                                  | 5242                               | 4341                    | 83%  | 84%  |
| GIGA, INC.                                  | 6           | E             | 4684                 | 45                     | 4658              | 4484           | 4368                                  | 4476                               | 2495                    | 97%  | 96%  |
| W. W. GRAINGER, INC.                        | 6           | E, V          | 44022                | 260                    | 11010             | 42586          | 10515                                 | 10515                              | 166                     | 97%  | 97%  |
| E & R INDUSTRIAL SALES, INC.                | 6           | E             | 758                  | 32                     | 728               | 616            | 580                                   | 614                                | 381                     | 85%  | 86%  |
| KAUFMAN COMPANY, INC.                       | 6           | E             | 1005                 | 2                      | 480               | 794            | 1                                     | 794                                | 392                     | 79%  | 80%  |
| SUPPLYCORE INC.                             | 6           | E             | 615                  | 12                     | 604               | 570            | 570                                   | 546                                | 205                     | 95%  | 95%  |
| AMERICAN KAL ENTERPRISES, INC.              | 6           | E             | 711                  | 0                      | 697               | 611            | 611                                   | 611                                | 96                      | 88%  | 85%  |
| TIMBER EDGE MACHINE INC                     | 6           | V             | 375                  | 0                      | 373               | 81             | 81                                    | 81                                 | 54                      | 21%  | 21%  |
| FORREST TOOL COMPANY, INC.                  | 6           | E             | 285                  | 0                      | 281               | 278            | 278                                   | 278                                | 1                       | 98%  | 96%  |
| NOBLE SALES CO., INC.                       | 7           | E             | 12249                | 114                    | 11132             | 11455          | 11501                                 | 11601                              | 6317                    | 94%  | 94%  |
| WECSYS LLC                                  | 7           | E             | 2428                 | 31                     | 2428              | 2347           | 2386                                  | 2335                               | 884                     | 98%  | 97%  |
| RITE-KEM, INC.                              | 7           | E             | 1941                 | 4                      | 1895              | 1345           | 1345                                  | 1345                               | 609                     | 69%  | 69%  |
| CAPP, INC.                                  | 7           | E, F          | 2309                 | 5                      | 2064              | 2282           | 2282                                  | 0                                  | 1130                    | 99%  | 99%  |
| PREMIER & COMPANIES, INC.                   | 7           | E             | 1423                 | 14                     | 1423              | 1296           | 1332                                  | 1335                               | 604                     | 92%  | 92%  |
| ATLANTIC DIVING SUPPLY, INC.                | 7           | E             | 1694                 | 33                     | 1671              | 1585           | 1586                                  | 1586                               | 7                       | 95%  | 91%  |
| MASTER LOCK COMPANY LLC                     | 7           | E             | 733                  | 17                     | 728               | 387            | 387                                   | 387                                | 183                     | 54%  | 49%  |
| F & M MICRO PRODUCTS, INC.                  | 7           | V             | 1000                 | 34                     | 990               | 759            | 759                                   | 759                                | 304                     | 79%  | 82%  |
| OVERSEAS TRADING INC                        | 7           | E             | 578                  | 0                      | 575               | 531            | 531                                   | 531                                | 0                       | 92%  | 89%  |
| PUEBLO HOTEL SUPPLY CO.                     | 7           | V             | 449                  | 15                     | 392               | 419            | 420                                   | 420                                | 290                     | 97%  | 97%  |
| BARNES SUPPLY COMPANY, INC.                 | 7           | V             | 470                  | 0                      | 470               | 470            | 470                                   | 470                                | 335                     | 100%   | 100%   |
| TRANSPARENT OFFICE PRODUCTS, LLC            | 7           | V             | 326                  | 17                     | 319               | 308            | 308                                   | 308                                | 114                     | 100%   | 100%   |
| PRO BUY SOLUTIONS, LLC                      | 7           | E             | 439                  | 0                      | 423               | 243            | 243                                   | 243                                | 88                      | 55%  | 54%  |
| MINTON SUPPLY COMPANY                       | 7           | V             | 364                  | 0                      | 364               | 0              | 0                                     | 0                                  | 0                       | 0%   | 0%   |
| STEINER INDUSTRIAL INC                      | 7           | E             | 355                  | 0                      | 0                 | 347            | 347                                   | 0                                  | 25                      | 98%  | 96%  |
| TRAFFIC AND PARKING CONTROL CO., INC.       | 7           | E             | 243                  | 0                      | 0                 | 0              | 0                                     | 0                                  | 0                       | 0%   | 0%   |
| GP INTERPRISES INC.                         | 7           | V             | 347                  | 7                      | 346               | 320            | 320                                   | 320                                | 57                      | 94%  | 94%  |

(See attached file: Vendor Stats Monthly View thru 2.22.19.xlsx)(See attached file: Vendor Compliance Graphs 2.22.19.pptx)



(b) (6)

IBM Global Business Services  
US Federal Team

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R. M. Noonan  
Federal Acquisition Service  
Assistant Commissioner  
General Supplies and Services  
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Tel. (202) 316-7919



**Subject:** Fwd: Advantage and GSS Order Status: Vendor Stats  
**Date:** Thu, 20 Jun 2019 07:44:12 -0400  
**From:** Robert Noonan - QS <robert.noonan@gsa.gov>  
**To:** QS Directors <QSDirectors@gsa.gov>, Jeff Lau - 2Q1 <jeffrey.lau@gsa.gov>, Dena McLaughlin - 3Q <dena.mclaughlin@gsa.gov>, Mary Ruwwe - 6Q <mary.ruwwe@gsa.gov>, George Prochaska - 7Q <george.prochaska@gsa.gov>, Erville Koehler - 4Q <erville.koehler@gsa.gov>, Herman Goodyear - PAA <herman.goodyear@gsa.gov>, Christopher Popp - QSAC <christopher.popp@gsa.gov>, (b) (6) <us.ibm.com>, Mark Lee - M1V1A <mark.lee@gsa.gov>, "Stephanie Shutt (QV0CD)" <stephanie.shutt@gsa.gov>, Tom Howder - QF <tom.howder@gsa.gov>, Jeffrey Allnutt - IQTP <jeffrey.allnutt@gsa.gov>, John Burke - QD1EA <john.burke@gsa.gov>, Anahita Reilly - O <anahita.reilly@gsa.gov>  
**Message-ID:** <CAPM8YLafjmsRo61Jx2Cf=MY3RG8hAGaJxf1oWmBp+WiK4F13g@mail.gmail.com>  
**MD5:** 1fcb34f14ced23e13bc68edb06450960  
**Attachments:** Vendor Compliance Graphs 5.31.19 final.ppt ; Vendor Stats Monthly View thru 5.31.19.xlsx

Good morning All,

It has been several weeks since I last sent this report out. It is now bi-weekly, but as we shift into Q4 and we're confronted with many more orders, please let me know if you'd like to shift back to weekly.

**For Global Supply/Retail Ops:** We've almost erased the red status ratings for the top 55; only two remain. However the EDI performance plan metric is at 87% overall, and 89% for Top 55. This represents a significant performance slip from only a short while ago. As discussed at this week's SCM summit here in Washington, overall performance is on the top edge of level 2 performance. Please see Leslie's more detailed email that follows.

**For Advantage:** 40.1% of orders for the period have status and 51.26% cumulative. MAS contractors are in the process of accepting the mass mod to make status mandatory. There have been a lot of communications forwarded to vendors making them aware of this change and I plan to speak to it at the R7 Vendor's conference in late July. Having said that were changing a long standing norm and that will considerable effort. Contractor training is available and has been updated. Please see [vsc.gsa.gov](http://vsc.gsa.gov) .

Appreciate everyone's efforts as we approach the home stretch. Thanks, Bob

 [Advantage Stats 06-11-2019 - static.xlsx](#)

----- Forwarded message -----

**From:** (b) (6) <us.ibm.com>  
**Date:** Fri, Jun 14, 2019 at 1:24 PM  
**Subject:** Vendor Stats Period ending 05.31.19  
**To:** Keith Rineaman - QSBBB (Google Drive) <keith.rineaman@gsa.gov>, Janet Cordes - QSDG (via Google Docs) <janet.cordes@gsa.gov>, Mark Dunkum <mark.dunkum@gsa.gov>, Beth Folz <beth.folz@gsa.gov>, Rob Cassella <robert.cassella@gsa.gov>, Gee Jeon <gee.jeon@gsa.gov>, Justin Corsetti <justin.corsetti@gsa.gov>, Christopher Popp - QSAC <christopher.popp@gsa.gov>  
**Cc:** (b) (6) <us.ibm.com>, (b) (6) <@ibm.com>, (b) (6) <ibm.com>, (b) (6) <@us.ibm.com>, Scott Lewis - QSBB-C <scott.lewis@gsa.gov>, Siddharth Govindani (Q-C) <sid.govindani@gsa.gov>

All -

Attached please find the vendor stats for the period ending 5.31.19 A few things of note:

- Overall shipping percentage is down 1% to 87%; shipping percentage for the Top 55 is stable at 89%
- Significant increases this week: Master Lock up 18%; Connecticut Container up 13%; Pro Buy up 11%; Trinity Furniture up 8%; Steiner Industrial 7%; OSC Solutions up 6%; MBA Office Supply up 4%
- Significant declines this week: Supplies Now down 9%; IDSC down 6%; Kipper Tool down 5%
- Note that the CO has cancelled Weber Computer's contract due to non-performance.

Please let me know if you have any questions.

Thanks,

(b) (6)

|   | Lead Region | EFV Indicator | Sum of PO Lines Sent | Sum of Fully Cancelled | Sum of Vendor Ack | Sum of Shipped | Sum of Shipments wth Tracking Number | Sum of Shipments with Carrier Name | Sum of Cust Receipt Ack | % of PO Lines with Shipments (4.3 to 5.2 thru 5.31) | % of PO Lines with Shipments (3.20 to 4.18 thru 5.17) |
|---|-------------|---------------|----------------------|------------------------|-------------------|----------------|--------------------------------------|------------------------------------|-------------------------|---|---|
| OFFICE DEPOT INC.                           | Central     | (b) (4)       |                      |                        |                   |                |                                      |                                    |                         |   |   |
| ARIZONA INDUSTRIES FOR THE BLIND            | Central     |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| J & L AMERICA, INC.                         | Central     |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| BLIND INDUSTRIES AND SERVICES OF MARYLAND   | Central     |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| OSC SOLUTIONS, INC.                         | Central     |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| L C INDUSTRIES INC.                         | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| NATIONAL INDUSTRIES FOR THE BLIND           | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| FEDERAL PRISON INDUSTRIES INC               | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| DOCUMENT IMAGING DIMENSIONS INC.            | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| PACIFIC INK, INC.                           | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| ACCESS PRODUCTS, INC                        | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| JL DARLING, LLC                             | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| MONO MACHINES LLC                           | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| CONNECTICUT CONTAINER CORP.                 | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| COMPLETE PACKAGING & SHIPPING SUPPLIES INC. | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| MBA OFFICE SUPPLY INC.                      | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| SUPPLIES NOW, INC.                          | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| CAPRICE ELECTRONICS, INC.                   | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| TAPE SOUTH INC                              | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| WEBER COMPUTER SUPPLY COMPANY               | 2           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| LIGHTHOUSE FOR THE BLIND, INCORPORATED, THE | 3           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| SOLVIX SOLUTIONS LLC                        | 3           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| METRO OFFICE SOLUTIONS, INC.                | 3           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| EASTERN CAROLINA VOCATIONAL CENTER, INC.    | 3           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| MIDWEST ENTERPRISES FOR BLIND INC           | 3           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| TRINITY FURNITURE INC                       | 3           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
|   | Lead Region |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| MSC INDUSTRIAL DIRECT CO., INC.             | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| WRIGHT TOOL COMPANY                         | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| KIPPER TOOL COMPANY                         | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| IDSC HOLDINGS LLC                           | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| GIGA, INC.                                  | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| W. W. GRAINGER, INC.                        | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| E & R INDUSTRIAL SALES, INC.                | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| KAUFMAN COMPANY, INC.                       | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| SUPPLYCORE INC.                             | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| AMERICAN KAL ENTERPRISES, INC.              | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| TIMBER EDGE MACHINE INC                     | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| FORREST TOOL COMPANY, INC.                  | 6           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| NOBLE SALES CO., INC.                       | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| WECSYS LLC                                  | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| RITE-KEM, INC.                              | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| CAPP, INC.                                  | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| PREMIER & COMPANIES, INC.                   | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| ATLANTIC DIVING SUPPLY, INC.                | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| MASTER LOCK COMPANY LLC                     | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| F & M MICRO PRODUCTS, INC.                  | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| OVERSEAS TRADING INC                        | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| PUEBLO HOTEL SUPPLY CO.                     | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| BARNES SUPPLY COMPANY, INC.                 | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| TRANSPARENT OFFICE PRODUCTS, LLC            | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| PRO BUY SOLUTIONS, LLC                      | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| MINTON SUPPLY COMPANY                       | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| STEINER INDUSTRIAL INC                      | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| TRAFFIC AND PARKING CONTROL CO., INC.       | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |
| GP INTERPRISES INC.                         | 7           |               |                      |                        |                   |                |                                      |                                    |                         |   |   |

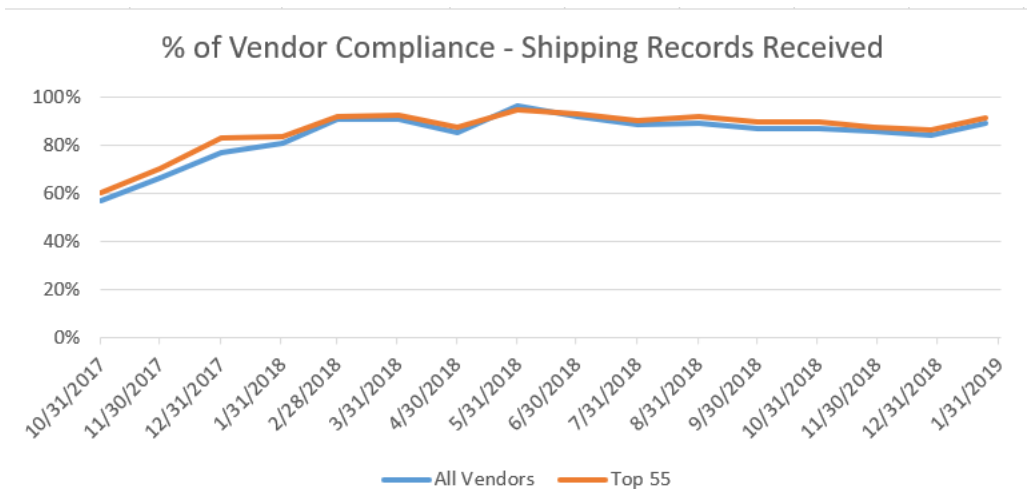
(See attached file: Vendor Compliance Graphs 5.31.19 final.ppt)(See attached file: Vendor Stats Monthly View thru 5.31.19.xlsx)

(b) (6)

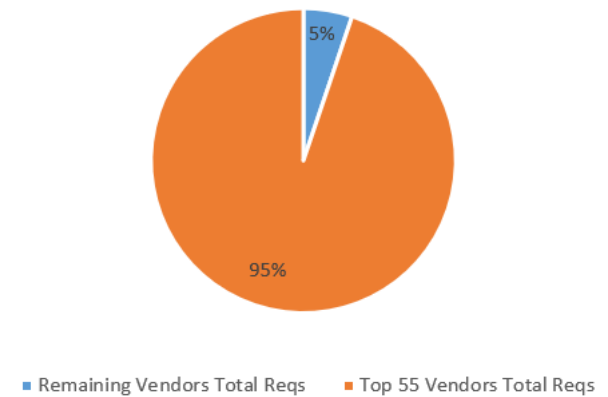
IBM Global Business Services  
US Federal Team  
(b) (6) (cell)  
(b) (6) @us.ibm.com  
  
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R. M. Noonan  
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Tel. (202) 316-7919  
1800 F Street NW  
Washington, DC 20405



# Vendor Compliance - % Shipping Records Received (2.22.19)



Top 55 Vendors Account for 95% of the Total Requisitions



- % shipped overall for requisitions with RDDs in the 30 days from 12/25/18 – 1/24/198 as of 2/22/19 is 89%, consistent from last week
- % shipped for the Top 55 for requisitions with RDDs in the 30 days from 12/25/18 – 1/24/198 as of 2/22/19 is 92%, up 1%



# Overall Results by Region (Top 55)



| Region   | 12.25 – 1.24<br>thru 2.22 | Issues Resolved in December<br>(Note: Technical fixes normally start showing in stats 2-3 weeks after resolution.)   |
|----------|---------------------------|--|
| Central  | 99%                       | OSC Solutions – CO confirmed that there are no issues to report for OSC. No open orders that require attention.  |
| 6 – KC   | 92%                       | Timber Edge Machine – Call scheduled for 3/1/19  |
| 2 – NY   | 90%                       | Caprice – Call is scheduled for 3/4/19   |
| 7 – FW   | 89%                       | Rite-Kem – Vendor is aware of late shipping issue; had internal delay but will work on correction starting next week.<br>Master Lock – Met with technical staff. Meeting scheduled with fulfillment team for next week.<br>ProBuy Solutions – Vendor aware of delays and will work with True Commerce to get issues resolved.<br>Minton Supply – Vendor did not attend call. Call being rescheduled.<br>TAPCO – Vendor assessing whether to implement 855/856 into their EDI processing. |
| 3 – Phil | 72%                       | Lighthouse for the Blind – Call is scheduled for 3/1/19<br>Trinity Furniture – Vendor claims that all orders are being shipped with the 90 day window but will review all open orders and get back to us.  |

- 855 is Acknowledgement transaction from vendor
- 856 is Shipment record from vendor
- 810 is electronic invoice received from vendor



# Vendor Statistics WE 2.22.19

## Top 55 – Regions Central, 2, and 3



|   | Lead Region | EFV Indicator | Sum of PO Lines Sent | Sum of Fully Cancelled | Sum of Vendor Ack | Sum of Shipped | Sum of Shipments wth Tracking Number | Sum of Shipments with Carrier Name | Sum of Cust Receipt Ack | % of PO Lines with Shipments (12.25 to 1.24 thru 2.22) | % of PO Lines with Shipments (12.18 to 1.17 thru 2.15) |
|---|-------------|---------------|----------------------|------------------------|-------------------|----------------|--------------------------------------|------------------------------------|-------------------------|--|--|
| OFFICE DEPOT INC.                           | Central     | (b) (4)       |                      |                        |                   |                |                                      |                                    |                         |  |  |
| ARIZONA INDUSTRIES FOR THE BLIND            | Central     |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| J & L AMERICA, INC.                         | Central     |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| BLIND INDUSTRIES AND SERVICES OF MARYLAND   | Central     |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| OSC SOLUTIONS, INC.                         | Central     |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| L C INDUSTRIES INC.                         | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| NATIONAL INDUSTRIES FOR THE BLIND           | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| FEDERAL PRISON INDUSTRIES INC               | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| DOCUMENT IMAGING DIMENSIONS INC.            | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| PACIFIC INK, INC.                           | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| ACCESS PRODUCTS, INC                        | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| JL DARLING, LLC                             | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| MONO MACHINES LLC                           | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| CONNECTICUT CONTAINER CORP.                 | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| COMPLETE PACKAGING & SHIPPING SUPPLIES INC. | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| MBA OFFICE SUPPLY INC.                      | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| SUPPLIES NOW, INC.                          | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| CAPRICE ELECTRONICS, INC.                   | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| TAPESOUTH INC                               | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| WEBER COMPUTER SUPPLY COMPANY               | 2           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| LIGHTHOUSE FOR THE BLIND, INCORPORATED, THE | 3           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| SOLVIX SOLUTIONS LLC                        | 3           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| METRO OFFICE SOLUTIONS, INC.                | 3           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| EASTERN CAROLINA VOCATIONAL CENTER, INC.    | 3           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| MIDWEST ENTERPRISES FOR BLIND INC           | 3           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |
| TRINITY FURNITURE INC                       | 3           |               |                      |                        |                   |                |                                      |                                    |                         |  |  |

(b) (4)



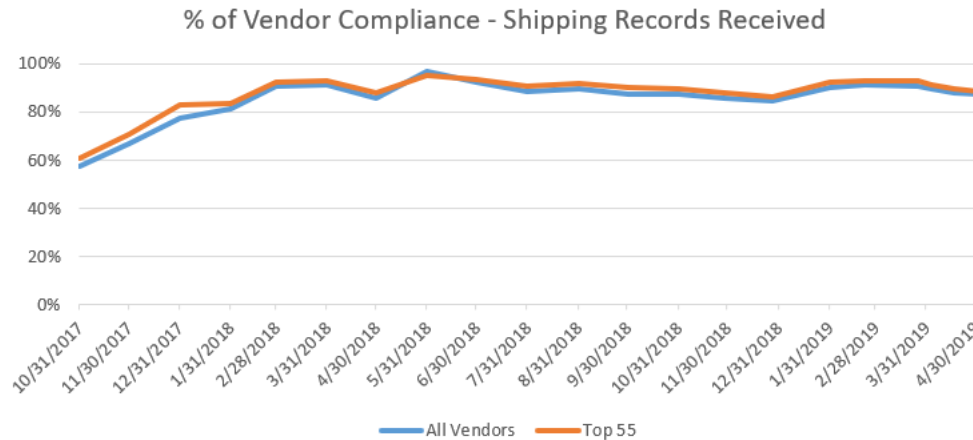
# Vendor Statistics WE 2.22.19

## Top 55 – Regions 6 and 7

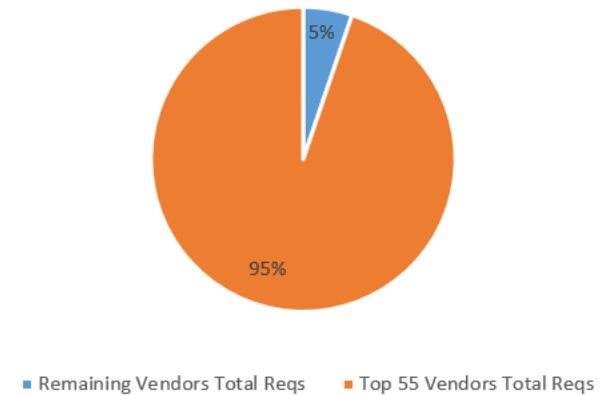


|                                       | Lead Region | EFV Indicator | Sum of PO Lines Sent | Sum of Fully Cancelled | Sum of Vendor Ack | Sum of Shipped | Sum of Shipments with Tracking Number | Sum of Shipments with Carrier Name | Sum of Cust Receipt Ack | % of PO Lines with Shipments (12.25 to 1.24 thru 2.22) | % of PO Lines with Shipments (12.18 to 1.17 thru 2.15) |
|---------------------------------------|-------------|---------------|----------------------|------------------------|-------------------|----------------|---------------------------------------|------------------------------------|-------------------------|--|--|
| MSC INDUSTRIAL DIRECT CO., INC.       | 6           | (b) (4)       |                      |                        |                   |                |                                       |                                    |                         |  |  |
| WRIGHT TOOL COMPANY                   | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| KIPPER TOOL COMPANY                   | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| IDSC HOLDINGS LLC                     | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| GIGA, INC.                            | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| W. W. GRAINGER, INC.                  | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| E & R INDUSTRIAL SALES, INC.          | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| KAUFMAN COMPANY, INC.                 | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| SUPPLYCORE INC.                       | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| AMERICAN KAL ENTERPRISES, INC.        | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| TIMBER EDGE MACHINE INC               | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| FORREST TOOL COMPANY, INC.            | 6           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| NOBLE SALES CO., INC.                 | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| WECSYS LLC                            | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| RITE-KEM, INC.                        | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| CAPP, INC.                            | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| PREMIER & COMPANIES, INC.             | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| ATLANTIC DIVING SUPPLY, INC.          | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| MASTER LOCK COMPANY LLC               | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| F & M MICRO PRODUCTS, INC.            | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| OVERSEAS TRADING INC                  | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| PUEBLO HOTEL SUPPLY CO.               | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| BARNES SUPPLY COMPANY, INC.           | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| TRANSPARENT OFFICE PRODUCTS, LLC      | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| PRO BUY SOLUTIONS, LLC                | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| MINTON SUPPLY COMPANY                 | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| STEINER INDUSTRIAL INC                | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| TRAFFIC AND PARKING CONTROL CO., INC. | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |
| GP INTERPRISES INC.                   | 7           |               |                      |                        |                   |                |                                       |                                    |                         |  |  |

# Vendor Compliance - % Shipping Records Received (5.31.19)



Top 55 Vendors Account for 95% of the Total Requisitions



- % shipped overall for requisitions with RDDs in the 30 days from 4/3/19 – 5/2/19 as of 5/31/19 is 87%, down 1% from 2 weeks ago
- % shipped for the Top 55 for requisitions with RDDs in the 30 days from 4/3/19 – 5/2/19 as of 5/31/19 is 89%, consistent with 2 weeks ago



| Region   | 4.3 – 5.2 thru<br>5.31 | Issues Resolved<br>(Note: Technical fixes normally start showing in stats 2-3 weeks after resolution.)  |
|----------|------------------------|---|
| Central  | 98%                    | No issues to report   |
| 3 – Phil | 95%                    | No issues to report   |
| 7 – FW   | 93%                    | No issues to report   |
| 2 – NY   | 86%                    | Weber Computer – Vendor's contracts have been cancelled by CO due to poor performance<br>Federal Prison – Vendor is saying that the decrease in volume might have something to do with this drop. Will keep monitoring  |
| 6 – KC   | 85%                    | IDSC Holdings – PO consolidation for this vendor was turned on recently. Vendor is sending incorrect line number in the 856 causing it to fail in OMS. Working with vendor to correct issue.<br>Timber Edge Machine – Vendor continues to work through any open orders. |

- 855 is Acknowledgement transaction from vendor
- 856 is Shipment record from vendor
- 810 is electronic invoice received from vendor



# Vendor Statistics WE 5.31.19

## Top 55 – Regions Central, 2, and 3



|   | Lead Region | EFV Indicator | Sum of PO Lines Sent | Sum of Fully Cancelled | Sum of Vendor Ack | Sum of Shipped | Sum of Shipments with Tracking Number | Sum of Shipments with Carrier Name | Sum of Cust Receipt Ack | % of PO Lines with Shipments (4.3 to 5.2 thru 5.31) | % of PO Lines with Shipments (3.20 to 4.18 thru 5.17) |
|---|-------------|---------------|----------------------|------------------------|-------------------|----------------|---------------------------------------|------------------------------------|-------------------------|---|---|
| OFFICE DEPOT INC.                           | Central     | (b) (4)       |                      |                        |                   |                |                                       |                                    |                         |   |   |
| ARIZONA INDUSTRIES FOR THE BLIND            | Central     |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| J & L AMERICA, INC.                         | Central     |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| BLIND INDUSTRIES AND SERVICES OF MARYLAND   | Central     |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| OSC SOLUTIONS, INC.                         | Central     |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| L C INDUSTRIES INC.                         | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| NATIONAL INDUSTRIES FOR THE BLIND           | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| FEDERAL PRISON INDUSTRIES INC               | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| DOCUMENT IMAGING DIMENSIONS INC.            | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| PACIFIC INK, INC.                           | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| ACCESS PRODUCTS, INC                        | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| JL DARLING, LLC                             | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| MONO MACHINES LLC                           | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| CONNECTICUT CONTAINER CORP.                 | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| COMPLETE PACKAGING & SHIPPING SUPPLIES INC. | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| MBA OFFICE SUPPLY INC.                      | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| SUPPLIES NOW, INC.                          | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| CAPRICE ELECTRONICS, INC.                   | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| TAPESOUTH INC                               | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| WEBER COMPUTER SUPPLY COMPANY               | 2           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| LIGHTHOUSE FOR THE BLIND, INCORPORATED, THE | 3           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| SOLVIX SOLUTIONS LLC                        | 3           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| METRO OFFICE SOLUTIONS, INC.                | 3           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| EASTERN CAROLINA VOCATIONAL CENTER, INC.    | 3           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| MIDWEST ENTERPRISES FOR BLIND INC           | 3           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |
| TRINITY FURNITURE INC                       | 3           |               |                      |                        |                   |                |                                       |                                    |                         |   |   |

(b) (4)



# Vendor Statistics WE 5.31.19

## Top 55 – Regions 6 and 7



|                                       | Lead<br>Region | EFV<br>Indicator | Sum of PO<br>Lines Sent | Sum of Fully<br>Cancelled | Sum of<br>Vendor Ack | Sum of<br>Shipped | Sum of<br>Shipments with<br>Tracking<br>Number | Sum of<br>Shipments<br>with Carrier<br>Name | Sum of Cust<br>Receipt Ack | % of PO Lines<br>with<br>Shipments (4.3<br>to 5.2 thru<br>5.31) | % of PO Lines<br>with<br>Shipments<br>(3.20 to 4.18<br>thru 5.17) |
|---------------------------------------|----------------|------------------|-------------------------|---------------------------|----------------------|-------------------|--|---|----------------------------|---|---|
| MSC INDUSTRIAL DIRECT CO., INC.       | 6              | (b) (4)          |                         |                           |                      |                   |  |   |                            |   |   |
| WRIGHT TOOL COMPANY                   | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| KIPPER TOOL COMPANY                   | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| IDSC HOLDINGS LLC                     | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| GIGA, INC.                            | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| W. W. GRAINGER, INC.                  | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| E & R INDUSTRIAL SALES, INC.          | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| KAUFMAN COMPANY, INC.                 | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| SUPPLYCORE INC.                       | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| AMERICAN KAL ENTERPRISES, INC.        | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| TIMBER EDGE MACHINE INC               | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| FORREST TOOL COMPANY, INC.            | 6              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| NOBLE SALES CO., INC.                 | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| WECSYS LLC                            | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| RITE-KEM, INC.                        | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| CAPP, INC.                            | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| PREMIER & COMPANIES, INC.             | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| ATLANTIC DIVING SUPPLY, INC.          | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| MASTER LOCK COMPANY LLC               | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| F & M MICRO PRODUCTS, INC.            | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| OVERSEAS TRADING INC                  | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| PUEBLO HOTEL SUPPLY CO.               | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| BARNES SUPPLY COMPANY, INC.           | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| TRANSPARENT OFFICE PRODUCTS, LLC      | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| PRO BUY SOLUTIONS, LLC                | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| MIINTON SUPPLY COMPANY                | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| STEINER INDUSTRIAL INC                | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| TRAFFIC AND PARKING CONTROL CO., INC. | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |
| GP INTERPRISES INC.                   | 7              |                  |                         |                           |                      |                   |  |   |                            |   |   |